

## IRC Global Executive Search Partners – Canada Madison MacArthur

### Tapping Hot Talent To Find the Perfect Gem

#### ROP - Return On People

The most valuable strategic asset in your organization is people – passionate professionals who will contribute to your competitiveness and bottom-line. Our accessible talent pool is much wider than other search organizations – we find and bring those rare professionals to you. Your job as a business practitioner is to produce ROI; our job as a search practitioner is to produce ROP – Return on People!

#### High-Touch

More than 70% of our firm's business is realized with existing clients who regularly show their confidence by re-engaging us in their critical executive searches. Since 1994, Madison MacArthur has identified the highest calibre of talent in the marketplace – talent that meets the unique cultural needs and business goals of our clients. Our delivery of service is the best: our clients tell us that we make them look good.

#### Global Boutique

As a partner firm in IRC Global Executive Search Partners' alliance, we have exclusive access to resources that are global in breadth, yet retain that essential, unique local knowledge and commitment. From offices in Toronto, Ontario and New York, we have successfully completed international searches in the U.S., U.K., Europe, Russia, the Orient and Mexico.

#### True Generalist Firm

Our client base includes many Fortune 500 companies as well as some of world's most dynamic entrepreneurial firms. We work across many industries and business functions, including fast-moving consumer products, financial and professional services, energy and health care, at Director, VP, CEO and President levels.

**Madison MacArthur is a unique, market-driven, executive search organization, which was named as one of the World's Most Influential Headhunters by BusinessWeek.**