

## IRC Global Executive Search Partners – Germany Friedrichs & Partner

### Strategic Partnerships

#### Not Your Standard Solution

We develop tailor-made solutions, and operate in small, well-organized, experienced teams that offer a maximum of flexibility, communication, transparency and responsibility. We view our clients as long-term partners.

#### That Certain ‘Plus’

As a leading owner-managed consultancy, we work closely with our clients, always with emphasis on a certain ‘plus’ in individual profile and customer orientation. This approach is reflected by the success of our consultancy, as 85% of our clients place repeat orders and deploy us permanently.

#### Global Boutique

Our offices in Düsseldorf, Berlin, Kronberg and Stuttgart are strategically selected to offer access to economic centres across the country. The offices in Düsseldorf and Kronberg take care of customers in the German market; since 1991, the Berlin office works for companies and subsidiaries in the East-German market. As a partner firm in IRC Global Executive Search Partners’ alliance, we have exclusive access to resources that are global in breadth, yet retain that essential, unique local knowledge and commitment.

#### Generalist Firm

Our client base includes international and national companies, and conglomerates – from multinationals to medium-sized family owned companies. We work across many industries and business functions, including projects in conceptual and strategic human resources consulting.

**At Friedrichs & Partner, we do not only talk about ethics in our profession, we practice them daily in our work. For every single contact, our motto is: ‘You meet at last twice in life.’**