

## IRC Present in Malaysia and Thailand

***IRC Global Executive Search Partners continue to grow the roster of member firms in the Asia Pacific region. CnetG Asia, one of the leading executive search firms in Malaysia and Thailand represented by the Founding Partners Manish Mehta and Raj Kumar, join IRC as the newest addition.***

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“With our expansion into Thailand and Malaysia we are able to serve our clients better in the Asia Pacific region. Our new partners bring strong regional expertise and deep sector knowledge in a broad range of industries. This is good news for our clients in every corner of the world seeking to grow their activities in this exciting region,” says Patrick Westerburger, President of the Board of IRC Global Executive Search Partners.



Raj Kumar, one of the founding partners, comments on their firm’s decision: “Becoming a member of IRC, we extend our executive recruitment expertise to clients of IRC partner firms in Malaysia and Thailand. The ASEAN market is a large economy, worth USD 2.4 trillion, and within this context an understanding of local markets and cultures is critical. As the winner of the Asia Recruitment Awards for Candidate Management and Career Website, CnetG has strong capabilities in the Energy, Pharmaceutical and Consumer Goods, Industrial and Banking and Financial Services sectors. We have an excellent track record in helping international firms set up operations in Malaysia and Thailand and advising entrepreneur and family owned businesses in these countries.

### About CnetG Asia

CnetG Asia, headquartered in Malaysia, was established in 2001 with the mission of delivering Executive Search through consultative engagement, meaningful partnership and determination to deliver extraordinary results in executive recruitment. Driven by the passion of the two founders, Manish Mehta and Raj Kumar, CnetG climbed up the ranks to become the preferred Executive Search partners of leading global and Malaysian organizations, including multinational companies, entrepreneur-led organizations, family-owned businesses and non-governmental organizations.

Fueled by confidence and demand from regional clients, CnetG opened its office in Bangkok in 2009 and maintains similar specializations, which is unique in Thailand and draws the interest of clients.

Over the last decade, CnetG's team of consultants have delivered search mandates for clients in the Middle East and Europe, besides South East Asia, across the Energy, Pharmaceutical and Consumer Goods, Industrial and Banking & Financial Services sectors, which form the four Practice Groups in the firm. Besides executing search assignments, the CnetG team has consulted with international firms to set up operations in Malaysia, as turnkey projects, from feasibility studies up to successful operations of the business in Malaysia. In such cases, the firm advises the client on organizational growth, structure, hiring and also on-boarding.

## About IRC Global Executive Search Partners

IRC Global Executive Search Partners is a global professional alliance of executive search firms, united in their commitment to provide the highest possible standards in management recruitment services. With a growing roster of leading executive search firms across Europe, Middle East, the Americas, Africa, Asia and Australia, IRC Global Executive Search Partners has more than 300 accomplished executive search professionals in 80 offices across 6 continents.

Our clients range from large multinationals to middle market companies, and we have a track record of more than 30,000 completed assignments for 2,000+ clients in almost every conceivable industry segment and function. Ranked among the world's 5 largest retained search firms, IRC Global Executive Search Partners is an alliance that embodies the best of both worlds – Globally Connected and Locally Committed.

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