

IRC Expands to Bulgaria and Romania

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IRC Global Executive Search Partners continues its expansion in the EMEA region. After recently adding a new member in Greece, IRC Bulgaria and Romania (zoomonpeople), led by Atanas Galchev and Radu Stanescu, join IRC as the newest partner.

“With our expansion to Bulgaria and Romania we are able to provide even more opportunities for our clients. Our new partners bring strong regional expertise and deep sector knowledge across various industries. This is good news for our clients all over the world seeking to grow their activities in this exciting region,” says Patrick Westerburger, the President of IRC.



The firm was founded in Bulgaria in 2006 and in 2016 expanded to Romania, opening an office in Bucharest.



Atanas Galchev, Founder and Managing Partner, has a strong background in sales and marketing, for the past 10 years he has been working with the largest Bulgarian and many multi-national companies such as Johnson & Johnson's, Davidoff Cigars, and Lavazza. “IRC expansion in the Balkans, namely Bulgaria and Romania, provides an excellent quality of executive search service to both local and international clients. We can offer a very good network of candidates for investors and companies that would like to come to our countries,” comments Atanas the IRC membership.



Radu Stanescu, Managing Partner in Romania, has more than 20 years of management and consulting experience working with local and multinational organizations in South Central and Central East Europe. He held various managerial positions with companies such as Heineken, Unilever, Puratos and Mars. “Our team in Bulgaria and Romania is honored to be a part of the IRC alliance. We are ready to work towards offering a unique local and international executive search process to become recognized worldwide as an empowering and innovative executive search partner,” adds Radu.

About IRC Global Executive Search Partners

IRC Global Executive Search Partners is a global professional alliance of executive search firms, united in their commitment to support clients in sourcing and retaining key leadership talent. Our partners are as culturally and geographically diverse as our clients. Located in 80+ cities on six continents, IRC has the footprint and agility needed to serve multinationals and SMEs with dedication and a personal touch.

IRC has a track record of more than 30,000 completed assignments for 3,000+ clients in almost every conceivable industry segment and function. Ranked among the world's three largest retained search firms in terms of geographical coverage, IRC Global Executive Search Partners is an alliance that embodies the best of both worlds – Globally Connected and Locally Committed.

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