

## IRC Partners discussed the future of executive search business at Virtual Regional Conferences

## April 30th, 2020

Despite the global pandemic and lockdown in many countries of the world, IRC partners remain globally connected and locally committed. Our partners from the EMEA, Asia Pacific, and Americas regions met virtually this year as a substitute for our regular face-to-face conferences.

Almost 40 consultants from 25 countries met at the EMEA Virtual Conference on March 30<sup>th.</sup> Tomasz Sokolowski, IRC EMEA Regional Leader, shared some themes: "Executive search companies will play an important role in post COVID-19 times as new needs for leadership define the business position of clients.



Our consultants will face new challenges in identifying and delivering top management able to cope with the new business environment and provide a competitive advantage. Management audits and searches for CXO positions will be more complex reflecting the needs of organisations. Listening to clients and keeping close business relationships is the best solution for executive search businesses."

IRC Partners from 11 Asia Pacific countries met on April 9<sup>th</sup>. Gurdeep S. Hora, IRC Asia Pacific Regional Leader, summarised the online conference: "The first Asia Pacific Virtual Conference was a wonderful sharing and learning experience. It was heartening to see everyone taking steps to stay in close touch with our clients and partners, to understand their key concerns and assist them in building talent strategies and pipelines.

It is evident that most future-centric organisations are planning for sustainability and future growth, and IRC is lending a helping hand in navigating through these difficult times.







Last but not least of this year's regional conferences was the IRC Americas Virtual Conference held on April 15<sup>th</sup> that connected 15 members from six Americas countries.



"IRC Americas held its virtual conference, truly reflecting our network's global character. We discussed the impact of Covid-19 on our business, shared insights, best practices, and ended with the challenge to increase our region's participation on cross border business!" concluded Pía Puebla Menne, IRC Americas Regional Leader.

## **About IRC Global Executive Search Partners**

IRC Global Executive Search Partners is a global professional alliance of executive search firms, united in their commitment to support clients in sourcing and retaining key leadership talent. Our partners are as culturally and geographically diverse as our clients. Located in 40+ countries, 90+ cities on six continents, IRC has the footprint and agility needed to serve multinationals and SMEs with dedication and a personal touch.

IRC has a track record of more than 30,000 completed assignments for 3,000+ clients in almost every conceivable industry segment and function. Ranked as the world's largest retained executive search alliance in terms of geographical coverage, IRC Global Executive Search Partners embodies the best of both worlds – Globally Connected and Locally Committed.



## **Contact Information**

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